

1 going from 15 to 25 years would raise the interest rate.

2 The second effect is the possibility of an in-
3 crease in debt. By spreading the costs over a longer
4 period of time you make lower annual payments. I use this
5 as an example. Suppose you have a hundred dollars a month
6 and you wish to buy a car. You know the bank will give
7 you 36 months or three years to pay for the car, \$3600
8 you have to pay back in principal and interest.

9 So you go down and pick yourself out a Chevy
10 for about \$3300, assuming you can get yourself a good deal
11 on your financing at six percent. You go to the bank and
12 they tell you that on this particular car your payments
13 are a hundred dollars.

14 However, of course, you are a delegate here, they
15 see your credit is good, therefore, they will give you
16 five years to pay. You don't have to pay a hundred dollars.
17 You only have to pay \$63.80 a month. You say, wait a
18 minute. You run out and you take a look at the Cortina
19 or Sunbeam or one of those English cars to take advantage
20 of that 14 percent devalued pound. You come back with a
21 contract on one of the English cars. You say, now I got